

Memorandum



CITY OF DALLAS

DATE April 22, 2022

TO Honorable Mayor and Members of the City Council

SUBJECT **M/WBE Participation for April 27, 2022 Council Agenda**

The policy of the City of Dallas is to involve certified Minority and Women-owned Business Enterprises (M/WBEs) to the greatest extent feasible on the City’s architecture & engineering, construction, goods, and professional services contracts. The City’s Business Inclusion and Development Policy (BID Policy) is overseen by the Business Inclusion and Development (BID) division of the Small Business Center, which is providing this summary of M/WBE participation for the April 27, 2022 City Council Agenda.

As a reminder, the M/WBE goals that became effective on October 1, 2020 are:

Architecture & Engineering	Construction	Professional Services	Other Services	Goods
34.00%	32.00%	38.00%	N/A	32.00%

For this agenda, BID reviewed 10 agenda items; seven items on this agenda include an M/WBE goal. Of those seven items, six exceed the goal and one did not meet the goal, but was found to comply with the BID Policy. This agenda includes three items that did not have an applicable M/WBE goal.

Agenda Item No	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$	Status
11	\$219,612.14	Architecture & Engineering	25.66%*	100.00%	\$219,612.14	Exceeds Goal
12	\$251,600.00	Architecture & Engineering	25.66%*	100.00%	\$251,600.00	Exceeds Goal
13	\$354,791.00	Architecture & Engineering	25.66%*	25.89%	\$91,846.00	Exceeds Goal
14	\$349,766.00	Architecture & Engineering	25.66%*	100.00%	\$349,766.00	Exceeds Goal
15	\$495,800.00	Construction	32.00%	100.00%	\$495,800.00	Exceeds Goal
31	\$22,595,000.00	Other Services	N/A	N/A	N/A	M/WBE N/A Other Services
32	\$7,076,000.00	Goods	32.00%	0.00%	\$0.00	Does not meet goal but complies with BID Policy
33	\$1,244,200.00	Other Services	N/A	14.79%	\$185,000.00	M/WBE N/A Other Services; includes M/WBE participation
34	\$903,725.57	Other Services	23.80%*	100.00%	\$903,725.57	Exceeds Goal

DATE
SUBJECT

April 22, 2022
M/WBE Participation for April 27, 2022 Council Agenda

Agenda Item No	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$	Status
35	\$483,648.46	Goods	N/A	N/A	N/A	M/WBE N/A COOP

*This item reflects the previous BID Policy goal.

The following item did not meet the M/WBE goal, but complies with the BID Policy:

Agenda Item No. 32 Authorize a two-year master agreement in the amount of \$7.1M for the purchase of liquid dipotassium orthophosphate solution for the Water Utilities Department. The liquid dipotassium orthophosphate solution will be delivered directly from the warehouse by the prime leaving no opportunity for M/WBE participation resulting in 0.00% participation on a 32.00% M/WBE goal.

Local Businesses

The table below provides the count of businesses by location for prime contractors and M/WBE subcontractors. There are a total of 35 prime contractors considered in this agenda. Six agenda items have more than one prime contractor. The local status for each prime contractor and the percentage of local workforce is also included in the agenda information sheet.

Vendor	Local		Non-Local		Total
Prime	7	41.18%	10	58.82%	17
M/WBE Sub	10	76.92%	3	23.07%	13

Please feel free to contact me if you have any questions or should you require additional information.



Kimberly Bizer Tolbert
Deputy City Manager

- c: T.C. Broadnax, City Manager
- Chris Caso, City Attorney
- Mark Swann, City Auditor
- Biliera Johnson, City Secretary
- Preston Robinson, Administrative Judge
- Jon Fortune, Deputy City Manager

- Majed A. Al-Ghafry, Assistant City Manager
- M. Elizabeth (Liz) Cedillo-Pereira, Assistant City Manager
- Robert Perez, Interim Assistant City Manager
- Carl Simpson, Interim Assistant City Manager
- M. Elizabeth Reich, Chief Financial Officer
- Genesis Gavino, Chief of Staff/Office of Resilience
- Directors and Assistant Directors

Running Total M/WBE Participation by Agenda Item - 4/27/2022

GOODS and SERVICES															
Agenda #	B Total		H Total		A Total		N Total		W Total		M/WBE Total		Non Total		Total
31	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	22,595,000	100.00%	22,595,000
32	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	7,076,000	100.00%	7,076,000
33	71,915	5.78%	112,973	9.08%	-	0.00%	-	0.00%	-	0.00%	184,888	14.86%	1,059,312	85.14%	1,244,200
34	-	0.00%	-	0.00%	903,725.57	100.00%	-	0.00%	-	0.00%	903,726	100.00%	-	0.00%	903,726
35	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	-	0.00%	483,648	100.00%	483,648
TOTAL	71,915	0.22%	112,973	0.35%	903,726	2.80%	-	0.00%	-	0.00%	1,088,614	3.37%	31,213,960	96.63%	32,302,574
MWBE APPLIED	71,915	#DIV/0!	112,973	#DIV/0!	903,726	#DIV/0!	-	#DIV/0!	-	#DIV/0!	1,088,614	11.80%	8,135,312	88.20%	9,223,926

CONSTRUCTION and A&E															
Agenda #	B Total		H Total		A Total		N Total		W Total		M/WBE Total		Non Total		Total
11	6,435	2.93%	123,883	56.41%	-	0.00%	62,941	28.66%	26,353.46	12.00%	219,612	100.00%	-	0.00%	219,612
12	186,989	74.32%	49,314	19.60%	15,297	6.08%	-	0.00%	-	0.00%	251,600	100.00%	-	0.00%	251,600
13	-	0.00%	65,458.94	18.45%	26,325	7.42%	-	0.00%	-	0.00%	91,784	25.87%	263,007	74.13%	354,791
14	15,565	4.45%	-	0.00%	334,201.41	95.55%	-	0.00%	-	0.00%	349,766	100.00%	-	0.00%	349,766
15	-	0.00%	461,094	93.00%	-	0.00%	-	0.00%	34,706	7.00%	495,800	100.00%	-	0.00%	495,800
TOTAL	208,988	12.50%	699,750	41.86%	375,824	22.48%	62,941	3.77%	61,059	3.65%	1,408,563	84.27%	263,007	15.73%	1,671,569
MWBE APPLIED	208,988	12.50%	699,750	41.86%	375,824	22.48%	62,941	3.77%	61,059	3.65%	1,408,563	84.27%	263,007	15.73%	1,671,569

TOTAL MWBE APPLIED GOAL															
	B Total		H Total		A Total		N Total		W Total		M/WBE Total		Non Total		Total
TOTAL	280,903	0.83%	812,723	2.39%	1,279,550	3.77%	62,941	0.19%	61,059	0.18%	2,497,176	7.35%	31,476,967	92.65%	33,974,143
MWBE APPLIED	280,903	2.58%	812,723	7.46%	1,279,550	11.74%	62,941	0.58%	61,059	0.56%	2,497,176	22.92%	8,398,318	77.08%	10,895,495



M/WBE Agenda Item Matrix
April 27, 2022 City Council Agenda

Agenda Item 11	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-781	\$219,612.14	Architecture & Engineering	25.66%*	100.00% HF, WF, BM, NM	\$219,612.14
Subject:	Authorize a professional services contract with Criado & Associates, Inc. for the engineering design of the Five Mile Infrastructure Improvements Project - Project 3 for Givendale Road, from Lancaster Road to Tracy Road - Not to exceed \$219,612.14 - Financing: Community Development Block Grant Fund				
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.					
This contract exceeds the M/WBE goal.					
Criado & Associates, Inc, L, HF, 56.41% - Project Mgmt. & Civil Engineering Design Nathan D Maier, L, WF, 8.45% - Civil Engineering Alliance Geotechnical Group, Inc, L, BM, 2.93% - Geotechnical Engineering PJB Surveying, NL, NM, 28.63% - Surveying Services Integrated Environmental Solutions, NL, WF, 3.55% - Environmental Services Criado & Associates, Inc– Local; – 100.00% Local					

Agenda Item 12	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-783	\$251,600.00	Architecture & Engineering	25.66%*	100.00% BM, IM, HM	\$251,600.00
Subject:	Authorize a professional services contract with EJES INCORPORATED for the engineering design of the Five Mile Infrastructure Improvements Project - Project 4 for Plum Dale Road, from Givendale Road to Pall Mall Avenue - Not to exceed \$251,600.00 - Financing: Community Development Block Grant Fund (\$209,106.00), Water Capital Improvement F Fund (\$31,870.50), and Wastewater Capital Improvement G Fund (\$10,623.50)				
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.					
This contract exceeds the M/WBE goal.					
EJES Inc, L, BM, 74.32% - Roadway Drainage, Water and Wastewater HVJ North Texas Chelliah Consultant Inc, L, IM, 6.07% - Geotechnical Services AZ & B, LLC, L, HM, 19.60% - Survey and Boundary Services EJES Incorporated – Local; Workforce – 69.00% Local					

Agenda Item 13	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-778	\$354,791.00	Architecture & Engineering	25.66%*	25.89% HF, HM, IM	\$91,846.00
Subject:	Authorize a professional services contract with Half Associates, Inc. for the engineering design of the Five Mile Infrastructure Improvements Project - Project 2 for Tracy Road, from Givendale Road to Persimmon Road - Not to exceed \$354,791.00 - Financing: Community Development Block Grant Fund (\$295,041.00), Water Capital Improvement F Fund (\$29,875.00), and Wastewater Capital Improvement G Fund (\$29,875.00)				
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.					
This contract exceeds the M/WBE goal.					
Urban Engineers Group Inc, L, HF, 9.86% - Engineering Design Garcia Land Data, L, HM, 8.59% - Surveying HVJ North Texas Chelliah Consultants, Inc, L, IM, 7.42% - Geotechnical Engineering Half Associates, Inc– Local; Workforce – 21.70% Local					



M/WBE Agenda Item Matrix

April 27, 2022 City Council Agenda

Agenda Item 14	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-784	\$349,766.00	Architecture & Engineering	25.66%*	100.00% IM, PM, BM	\$349,766.00
Subject:	Authorize a professional services contract with IEA, Inc. for the engineering design of the Five Mile Infrastructure Improvements Project - Project 5 for Pall Mall Avenue, from Lancaster Road to Tracy Road - Not to exceed \$349,766.00 - Financing: Community Development Block Grant Fund (\$286,891.00), Water Capital Improvement F Fund (\$38,664.00), and Wastewater Capital Improvement G Fund (\$24,211.00)				
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.					
This contract exceeds the M/WBE goal.					
IEA, IN, L, IM, 66.85% - Civil Engineering Lim & Associates, Inc, L, PM, 28.70% - Surveying T. Smith Inspection and Testing, L, BM, 4.45% - Geotechnical Engineering					
IEA, Inc. – Local; Workforce – 10.60% Local					

Agenda Item 15	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-638	\$495,800.00	Construction	32.00%	100.00% WF, HM	\$495,800.00
Subject:	Authorize a construction services contract for the construction of Fernheath Lane from South Beltline Road to Dead End - Estrada Concrete Company, LLC, lowest responsible bidder of nine - Not to exceed \$495,800.00 - Financing: Street and Transportation Improvements Fund (2012 General Obligation Bond Fund) (\$473,300.00), Water Construction Fund (\$10,500.00), and Wastewater Construction Fund (\$12,000.00)				
This contract exceeds the M/WBE goal.					
Ram Tool, L, WF, 7.00% - Supplier, Equipment Estrada Concrete Company, Inc, NL, HM, 68.00% - General Contractor Estrada Redimix, NL, HM, 25.00% - Concrete Supplier					
Estrada Concrete Company LLC– Non-local; Workforce – 67.00% Local					

Agenda Item 31	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-825	\$22,595,000.00	Other Services	N/A	N/A	N/A
Subject:	Authorize a one-year facility management services contract in the amount of \$4,519,000, with four one-year renewal options in a total amount of \$18,076,000, as detailed in the Fiscal Information Section, for the management and all operational responsibility of the City's homeless shelter facility for the Office of Homeless Solutions with Bridge Steps dba The Bridge, most advantageous proposer of three - Not to exceed \$22,595,000 - Financing: General Fund (subject to annual appropriations)				
The Business Inclusion and Development Policy does not apply to Other Service contracts.					
Bridge Steps dba The Bridge - Local; Workforce - 42.10% Local					

Agenda Item 32	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-832	\$7,076,000.00	Goods	32.00%	0.00%	\$0.00
Subject:	Authorize a two-year master agreement for the purchase of liquid dipotassium orthophosphate solution for the Water Utilities Department - Carus LLC, lowest responsible bidder of three - Estimated amount of \$7,076,000 - Financing: Dallas Water Utilities Fund				
This contract does not meet the M/WBE goal, but complies with good faith efforts.					
Carus LLC – Non-local; Workforce – 0.00% Local					



M/WBE Agenda Item Matrix
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Agenda Item 33	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-668	\$1,244,200.00	Other Services	N/A	14.79% BF, HF	\$185,000.00
Subject:	Authorize a three-year service price agreement, with one two-year renewal option, for executive and professional search firms for multiple areas of expertise for the Department of Human Resources with a total estimated amount for the initial term of \$933,150.00, and one two-year renewal option in a total estimated amount of \$311,050.00, as detailed in the Fiscal Information section - POLIHIRE Strategy Corporation in an estimated amount of \$517,500.00, with one two-year renewal option in an estimated amount of \$172,500.00, Confidential Search Solutions LLC in an estimated amount of \$54,000.00, with one two-year renewal option in an estimated amount of \$18,000.00, SENSEA Solutions Inc. dba Korn Ferry Government Consulting Services in an estimated amount of \$186,900.00, with one two-year renewal option in an estimated amount of \$62,300.00, vTech Solution, Inc. in an estimated amount of \$90,000.00, with one two-year renewal option in an estimated amount of \$30,000.00, and Lincoln Leadership Advisors LLC in an estimated amount of \$84,750.00, with one two-year renewal option in an estimated amount of \$28,250.00, most advantageous proposers of nineteen - Total estimated amount of \$1,244,200.00 - Financing: General Fund				
The Business Inclusion and Development Policy does not apply to Other Service contracts, however two of the prime contractors are certified M/WBEs.					
Confidential Search Solutions, LLC., BF, NL, 5.78% - Recruiters Lincoln Leadership Advisors LLC., HF, NL, 9.08% - Recruiters					
POLIHIRE Strategy Corporation - Non-local; Workforce - 0.00% Local Confidential Search Solutions, LLC - Non-local; Workforce - 0.00% Local SENSEA Solutions Inc. dba Korn Ferry Government Consulting Services - Local; Workforce - 23.72% Local vTech Solution, Inc. - Non-local; Workforce - 7.07% Local Lincoln Leadership Advisors LLC - Non-local; Workforce - 0.00% Local					



M/WBE Agenda Item Matrix
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Agenda Item 34	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-663	\$903,725.57	Other Services	23.80%*	100.00% PM	\$903,725.57
Subject:	Authorize (1) rescinding the award recommendation to the service contract with Unicare Building Maintenance, Inc. for janitorial services for Fire-Rescue and Park and Recreation locations previously approved on June 9, 2021, by Resolution No. 21-1012, reducing the overall contract amount by an estimated amount of \$937,401.24, from \$21,759,957.05 to \$20,822,555.81; (2) Supplemental Agreement No. 1 to the service price agreement with Oriental Building Services, Inc., next highest-ranking proposer, for janitorial services for Fire-Rescue locations - Estimated amount of \$421,788.00, from \$7,627,697.04 to \$8,049,485.04; and (3) Supplemental Agreement No. 1 to the service price agreement with LGC Global Energy FM, LLC, next highest-ranking proposer for janitorial services for Park and Recreation locations - Estimated amount of \$481,937.57, from \$7,165,873.71 to \$7,647,811.28 - Total estimated amount of \$903,725.57, from \$20,822,555.81 to \$21,726,281.38 - Financing: General Fund				
*This item reflects previous Business Inclusion and Development Policy M/WBE goal.					
This contract exceeds the M/WBE goal.					
Supplemental Agreement No. 1 – 100.00% Overall M/WBE Participation					
Oriental Building Services, Inc., PM, L, 46.67% - Janitorial					
LGC Global Energy FM, LLC, PM, NL, 53.32% - Janitorial					
Supplemental Agreement No. 1 – 100.00% Overall M/WBE Participation					
Oriental Building Services, Inc., PM, L, 46.67% - Janitorial					
LGC Global Energy FM, LLC, PM, NL, 53.32% - Janitorial					
Oriental Building Services, Inc. – Local; Workforce – 100.00% Local					
LGC Global Energy FM, LLC – Non-local; Workforce – 0.00% Local					

Agenda Item 35	Contract Amount	Procurement Category	M/WBE Goal	M/WBE %	M/WBE \$
22-852	\$483,648.46	Goods	N/A	N/A	N/A
Subject:	Authorize the purchase of (1) eight night vision binocular devices in the amount of \$105,880.00 and 80 protective gas masks with related accessories in the amount of \$86,930.40 for the Police Department with Safeware, Inc. through the Omnia Partners cooperative agreement; (2) two tactical robots with ICOR Technology, Inc. in the amount of \$113,190.06 through the General Service Administration cooperative agreement; and (3) ten traffic message boards from Intuitive Control Systems, LLC dba All Traffic Solutions in the amount of \$177,648.00 through The Local Government Purchasing Cooperative (BuyBoard) agreement - Total not to exceed \$483,648.46- Financing: 2021 Homeland Security-Urban Area Security Initiative 21-23 (\$192,810.40) and 2020 Homeland Security-Urban Area Security Initiative 20-22 (\$290,838.06)				
The Business Inclusion and Development Policy does not apply to Cooperative Purchasing Agreements.					
Safeware, Inc. - Non-local; Workforce - 0.00% Local					
ICOR Technology, Inc.- Non-local; Workforce - 0.00% Local					
Intuitive Control Systems, LLC dba All Traffic Solutions - Non-local; Workforce - 0.00% Local					