Memorandum



September 4, 2015 DATE

The Honorable Mayor and Members of the City Council

Financial Forecast Report SUBJECT

> The FY 2014-15 Financial Forecast Report based on information through July 2015 is attached and provided for your information. This report reflects an amended General Fund budget based on Council's approved use of contingency reserve funds on December 10, 2014 by CR# 14-2194, on March 25, 2015 by CR# 15-0555, on May 20, 2015 by CR#15-0907, and June 17, 2015 by CR# 15-1153 and CR# 15-1231.

> Since this report is through July 2015, it does not reflect appropriation adjustments approved on August 26th.

> For FY 2014-15, General Fund revenues are projected to be \$1,868,000 above budget and General Fund expenditures are projected to be \$2,130,000 below budget. This results in forecast revenue being in excess of forecast expenditures by \$3,998,000. Details related to budget variances may be found at the end of the Financial Forecast Report.

nue to closely monitor revenues and expenditures and keep you informed.

Gonzalez City Manager

Attachment

Ryan S. Evans, First Assistant City Manager Jill A. Jordan, P.E., Assistant City Manager Joey Zapata, Assistant City Manager Eric D. Campbell, Assistant City Manager Mark McDaniel, Assistant City Manager Jeanne Chipperfield, Chief Financial Officer Jack Ireland, Director, Office of Financial Services



FY 2014-15 Financial Forecast Report

Information as of July 31, 2015



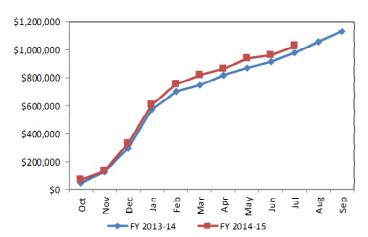
GENERAL FUND

<u>ITEM</u>	AMENDED BUDGET ¹	YEAR TO DATE	YEAR-END FORECAST	BUDGET VS FORECAST VARIANCE
Revenues	\$1,170,363	\$1,023,852	\$1,172,231	\$1,868
Expenditures	1,170,363	934,298	1,168,233	(2,130)
Net Excess of Revenues Over Expenditures/Transfers	\$0	\$89,554	\$3,998	\$3,998

GENERAL FUND REVENUES

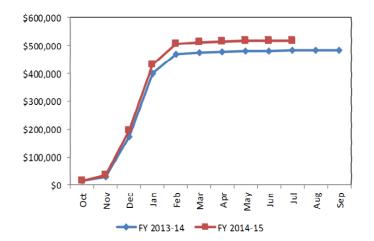
All SOURCES

	FY 2013-14	FY 2014-15	Variance
Oct	\$49,412	\$69,308	\$19,896
Nov	78,405	65,871	(12,534)
Dec	169,703	194,702	24,999
jan	278,416	278,998	582
Feb	122,583	144,793	22,210
Mar	51,002	60,850	9,848
Apr	65,815	45,485	(20,330)
May	54,518	77,759	23,241
Jun	45,290	24,640	(20,650)
Jul	60,934	61,445	511
Aug	7 9 ,531		
Sep_	72,532		
Total	\$1,128,141	\$1.023.852	\$47,774



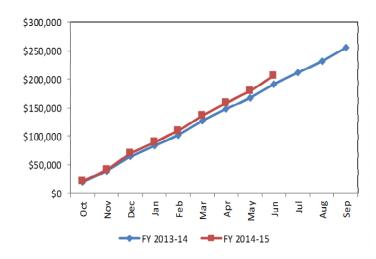
PROPERTY TAX

	FY 2013-14	FY 2014-15	Variance
Oct	\$14,962	\$16,175	\$1,213
Nov	15,512	18,472	2,960
Dec	142,039	160,305	18,266
Jan	227,269	235,891	8,622
Feb	69,688	74,439	4,751
Mar	5,696	6,533	837
Apr	2,724	3,115	391
May	1,464	1,536	72
Jun	2,032	1,750	(282)
Jul	523	821	298
Aug	654		
Sep_	677		
Total	\$483,240	\$519,037	\$37,129



SALES TAX

	FY 2013-14	FY 2014-15	Variance
Oct	\$20,062	\$21,933	\$1,872
Nov	18,853	19,220	368
Dec	26,482	29,690	3,208
Jan	18,272	20,009	1,737
Feb	18,878	18,928	50
Mar	24,697	26,847	2,150
Apr	20,532	22,124	1,591
May	19,772	20,755	982
Jun	23,682	26,477	2,795
Jul	20,546		
Aug	19,665		
Sep_	24,276		
Total	\$255.716	\$205.983	\$14.754



GENERAL FUND REVENUES

As of July 31, 2015 (000s)

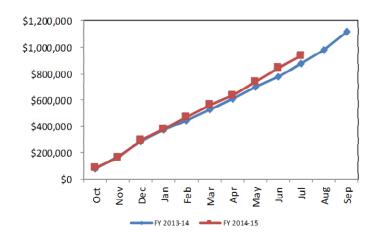
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	(0008)			BUDGET VS		
	AMENDED	REVENUES	YEAR-END	FORECAST		
	BUDGET ¹	YEAR TO DATE	FORECAST	VARIANCE		
TAXES						
Ad Valorem Tax	\$520,321	\$519,037	\$ 519,879	(\$442)		
Sales Tax ²	268,666	205,983	273,774	5,108		
TOTAL TAXES	788,987	725,021	793,653	4,666		
FRANCHISE REVENUES						
Oncor Electric	50,014	51,377	51,377	1,364		
AT&T	12,064	6,348	12,284	221		
Atmos Energy ³	12,178	9,287	13,292	1,114		
Time Warner Cable	5,768	2,982	6,031	263		
Other ⁴	22,336	11,349	23,656	1,320		
TOTAL FRANCHISE REVENUES	102,360	81,343	106,641	4,281		
LICENSES AND PERMITS	9,857	8,287	10,027	169		
INTEREST EARNED ⁵	591	1,189	1,290	700		
INTERGOVERNMENTAL ⁶	6,638	7,182	7,432	793		
FINES AND FORFEITURES						
Municipal Court ⁷	12,214	12,345	14,918	2,705		
Vehicle Towing & Storage	6,978	5,921	7,080	102		
Parking Fines ⁶	4,419	2,2 86	3,587	(833)		
Red Light Camera Fines	7,335	0	7,300	(35)		
Public Library ⁹	500	361	450	(50)		
TOTAL FINES	31,446	20,913	33,335	1,889		
CHARGES FOR SERVICE						
Sanitation Service	63,530	54,978	63,993	463		
Parks	9,814	8,948	10,036	223		
Private Disposal Fees ¹⁰	17,509	19,589	22,564	5,056		
Emergency Ambulance ¹¹	33,626	23,984	28,314	(5,312)		
Security Alarm	4,510	3,786	4,300	(210)		
Street Lighting ¹²	743	441	648	(96)		
Vital Statistics	1,470	1,313	1,507	38		
Other ¹³	21,754	19,159	20,079	(1,674)		
TOTAL CHARGES	152,954	132,197	151,441	(1,513)		
INTERFUND REVENUE ¹⁴	65,391	38,056	56,934	(8,457)		
MISCELLANEOUS15	12,140	9,665	11,478	(662)		
TOTAL REVENUES	\$1,170,363	\$1,023,852	\$1,172,231	\$1,868		

GENERAL FUND EXPENDITURES

ALL EXPENSES

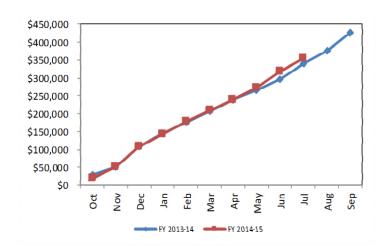
	FY 2013-14	FY 2014-15	Variance
Oct	\$79,179	\$83,596	\$4,417
Nov	88,876	83,285	(5,591)
Dec	118,448	128,938	10,490
Jan	84,834	82,954	(1,880)
Feb	75,046	91,324	16,278
Mar	81,882	89,279	7,397
Apr	78,188	74,745	(3,443)
May	89,869	102,897	13,028
Jun	83,353	108,519	25,166
Jul	99,016	88,761	(10,255)
Aug	98,277		
Sep_	140,563		



Total \$1,117,530 \$934,298 \$55,607

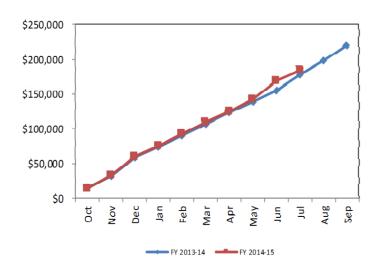
POLICE

	FY 2013-14	FY 2014-15	Variance
Oct	\$29,227	\$19,262	(\$9,965)
Nov	21,557	31,339	9,782
Dec	58,095	57,789	(306)
Jan	35,212	32,898	(2,314)
Feb	31,340	36,864	5,524
Mar	31,152	32,472	1,320
Apr	31,437	27,899	(3,538)
May	27,178	33,265	6,087
Jun	32,164	47,086	14,922
Jul	42,757	34,846	(7,911)
Aug	36,838		
Sep_	49,275		
Total	\$426,231	\$353,720	\$13,601



FIRE

	FY 2013-14	FY 2014-15	Variance
Oct	\$14,775	\$13,502	(\$1,273)
Nov	17,133	19,557	2,424
Dec	26,151	26,055	(96)
Jan	15,708	16,078	370
Feb	16,476	17,117	641
Mar	16,859	17,033	174
Apr	15,798	15,062	(736)
May	15,816	17,345	1,529
Jun	16,850	26,753	9,903
Jul	22,240	16,442	(5,798)
Aug	20,946		
Sep_	21,365		
Total	\$220,117	\$184,944	\$7.138



GENERAL FUND EXPENDITURES

	AMENDED			
	AMENDED	EXPENDITURES	YEAR-END	FORECAST
DEPARTMENT	BUDGET ¹	YEAR TO DATE	FORECAST	VARIANCE
Building Services	\$23,896	\$20,217	\$23,634	(\$262)
Business Dev/Procurement Svcs	2,855	2,190	2,848	(7)
City Attorney's Office	15,147	11,644	14,894	(253)
City Auditor's Office	2,844	2,149	2,725	(119)
City Controller's Office ¹⁶	5,603	3,536	5,251	(353)
City Manager's Office	1,829	1,818	1,829	(0)
City Secretary's Office	4,086	3,442	4,086	0
Civil Service	2,345	1,790	2,340	(5)
Code Compliance	35,383	28,047	35,043	(340)
Court Services	20,185	17,327	19,902	(283)
Fire	228,009	184,944	227,903	(106)
Housing	11,628	9,687	11,294	(334)
Human Resources	4,638	3,607	4,564	(75)
Judiciary	3,695	2,463	3,700	4
Library	26,144	20,437	26,144	0
Management Services	5,712	5,317	5,696	(16)
Mayor and Council ¹⁷	3,954	3,085	4,162	208
Non-Departmental	49,342	33,535	48,788	(55 4)
Office of Cultural Affairs	17,288	14,504	17,255	(33)
Office of Economic Development	1,577	1,575	1,577	0
Office of Financial Services	3,643	2,585	3,467	(176)
Park and Recreation	81,877	70,056	82,430	553
Planning & Neighborhood Vitality	2,527	1,995	2,505	(22)
Police	440,488	353,720	440,486	(2)
Public Works	6,861	6,860	6,778	(83)
Sanitation Services	75,994	59,994	75,994	0
Street Lighting	17,923	13,866	17,923	0
Street Services	65,914	47,131	66,451	537
Sustainable Dev/Construction ¹⁸	1,540	1,280	1,330	(209)
Trinity Watershed Management ¹⁹	1,351	876	1,149	(202)
RESERVES AND TRANSFERS				
Contingency Reserve	450	450	450	0
Liability/Claim Fund	4,170	4,170	4,170	0
Salary & Benefit Reserve	1,469	0	1,469	0
TOTAL EXPENDITURES	\$1,170,363	\$934,298	\$1,168,233	(\$2,130)

As of July 31, 2015 (000s)**BUDGET VS** YEAR-END **FORECAST DEPARTMENT** BUDGET YEAR TO DATE **FORECAST** VARIANCE AVIATION BEGINNING FUND BALANCE \$12.043 \$ \$12.043 \$ REVENUES: **Parking** 24,283 21,481 27,655 3,372 16.811 22.342 3.799 **Terminal Concessions** 18,543 15,245 17,784 **Landing Fees** 17,784 0 Rental on Airport - Terminal 13,831 12,891 13.831 0 Rental on Airport - Field 8.864 7.172 8.794 (70)**Fuel Flow Fees** 1,236 935 1,214 (22) All Other 2.004 1,814 2.065 62 TOTAL REVENUES²⁰ 86,545 76,348 93,686 7,141 TOTAL EXPENDITURES²⁰ 86,545 58,688 90,976 4,431 ENDING FUND BALANCE \$12,043 \$ \$14,752 \$2,710 **CONVENTION AND EVENT SERVICES** BEGINNING FUND BALANCE **\$15.621 \$ \$15.621 \$** REVENUES: **Hotel Occupancy Tax** 50,348 84 50,263 38,196 Alcoholic Beverage Tax 9,650 8,480 10,350 700 **Contract Services** 7,883 8.714 10,292 2,408 All Remaining Revenues 9.595 9.250 11,081 1,486 TOTAL REVENUES²¹ 77,392 64.641 82.070 4.678 TOTAL EXPENDITURES²¹ 77.345 56.761 82.000 4,655

\$15,691

\$23

\$15,667 \$

ENDING FUND BALANCE

As of July 31, 2015 **BUDGET VS** (000s)**FORECAST** YEAR-END **DEPARTMENT** BUDGET YEAR TO DATE **FORECAST** VARIANCE SUSTAINABLE DEVELOPMENT AND CONSTRUCTION BEGINNING FUND BALANCE \$29,798 \$ \$29.798 \$ REVENUES: **Building Permits** 16,973 18,304 18,485 1,512 Certificate of Occupancy 1,324 1,137 1,345 21 Plan Review 3,562 3,705 3,779 217 Registration/License 1,018 869 1.018 0 Special Plats 878 808 878 0 Private Development 998 1,061 1,105 106 Zoning 1,172 874 1,189 17 **Interest Earnings** 116 183 183 68 All Remaining Revenues 1.464 1,516 1,612 148 TOTAL REVENUES²² 27,505 28,457 29,593 2.088 TOTAL EXPENDITURES 26,839 20,549 26,208 (631)ENDING FUND BALANCE \$30,465 \$ \$33,184 \$2,719 **MUNICIPAL RADIO BEGINNING FUND BALANCE** \$1.234 \$1.234 \$ **REVENUES:** Local and National Sales 2.115 1.666 1.963 (151)All Remaining Revenues 12 11 12 0 TOTAL REVENUES²³ 1.975 (151)2.126 1.676 TOTAL EXPENDITURES (94)2,062 1,673 1,967 **ENDING FUND BALANCE** \$1,298 \$ (\$57) \$1,241

	-	lly 31, 2015 000s)		BUDGET VS	
DEPARTMENT	BUDGET			FORECAST VARIANCE	
WATER UTILITIES					
BEGINNING FUND BALANCE	\$71,876	\$ -	\$71,876	\$ -	
REVENUES:					
Treated Water - Retail	271,965	187,835	249,420	(22,545)	
Treated Water - Wholesale	72,565	54,046	65,688	(6,877)	
Wastewater - Retail	219,098	169,356	205,677	(13,420)	
Wastewater - Wholesale	10,217	7,772	9,296	(921)	
All Remaining Revenues	40,676	24,352	30,471	(10,205)	
TOTAL REVENUES ²⁴	614,521	443,361	560,553	(53,969)	
TOTAL EXPENDITURES ²⁴	614,521	403,234	560,553	(53,969)	
ENDING FUND BALANCE	\$71,876	\$ -	\$71,876	\$0	
COMMUNICATION & INFORM	ATION SERVICE	S			
BEGINNING FUND BALANCE	\$9,991	\$ -	\$9,991	\$ -	
REVENUES:					
Interdepartmental Charges	51,934	43,277	51,934	0	
Telephones Leased	7,971	3,758	7,647	(324)	
Circuits	1,501	1,032	937	0	
Desktop Services	1,060	650	688	(372)	
Interest	102	103	121	13	
Equipment Rental	4,957	4,112	4,957	0	
Miscellaneous	77	240	240	163	
TOTAL REVENUES	67,603	53,172	66,525	(1,077)	
TOTAL EXPENDITURES	70,446	49,401	69,561	(885)	
ENDING FUND BALANCE	\$7,148	\$ -	\$6,955	(\$193)	

	As of Ju	ly 31, 2015			
	((000s)	YEAR-END	BUDGET VS FORECAST	
DEPARTMENT	BUDGET YEAR TO DATE		FORECAST	VARIANCE	
EQUIPMENT SERVICES					
BEGINNING FUND BALANCE	\$3,165	\$ -	\$3,165	\$ -	
REVENUES:					
Rental/Wreck	31,486	22,891	33,819	2,333	
Fuel	22,597	13,092	17,327	(5,269)	
Auto Auction	328	584	584	257	
Miscellaneous Revenue	16	479	773	757	
Interest and Other	5	0	1	(4)	
TOTAL REVENUES	54,432	37,046	52,505	(1,926)	
TOTAL EXPENDITURES	54,432	44,725	52,505	(1,926)	
ENDING FUND BALANCE	\$3,165	\$ -	\$3,165	\$0	
EXPRESS BUSINESS CENTER					
BEGINNING FUND BALANCE	\$1,888	\$ -	\$1,888	\$ -	
REVENUES:					
Postage Sales	2,703	2,048	2,703	0	
All Other Revenues	1,278	1,331		233	
TOTAL REVENUES ²⁵	3,981	3,379		233	
TOTAL EXPENDITURES	4,812	2,755	4,930	119	
ENDING FUND BALANCE	\$1,058	\$ -	\$1,172	\$114	

OTHER FUNDS

	As of July	As of July 31, 2015				
	(00)	0s)		YEAR-END	BUDGET VS FORECAST	
DEPARTMENT	BUDGET	VFA	R TO DATE	FORECAST	VARIANCE	
	DODGET			POREGIST	 VARIANCE	
9-1-1 SYSTEM OPERATIONS						
BEGINNING FUND BALANCE	\$5,837	\$	-	\$5,837	\$ -	
REVENUES:						
9-1-1 Service Receipts - Wireless	5,968		4,847	6,293	325	
9-1-1 Service Receipts - Wireline	6,909		5,810	6,971	62	
Interest and Other	41		53	66	25	
TOTAL REVENUES	12,918		10,710	13,330	412	
TOTAL EXPENDITURES	17,239		9,956	17,399	160	
ENDING FUND BALANCE	\$1,515	\$		\$1,767	 \$252	
STORM DRAINAGE MANAGEMEN	T					
BEGINNING FUND BALANCE	\$4,620	\$	-	\$4,620	\$ -	
REVENUES:						
Storm Water Fees	51,079		42,601	51,079	0	
TOTAL REVENUES	51,079		42,601	51,079	0	
TOTAL EXPENDITURES	53,599		27,966	53,315	(284)	
ENDING FUND BALANCE	\$2,099	\$		\$2,384	\$284	

OTHER FUNDS

			YEAR-END	BUDGET VS FORECAST VARIANCE	
DEPARTMENT	BUDGET	YEAR TO DATE	FORECAST		
EMPLOYEE BENEFITS					
TOTAL EXPENDITURES	\$1, 370	\$609	\$1,321	(\$50)	
RISK MANAGEMENT					
TOTAL EXPENDITURES ²⁶	\$2,525	\$2,124	\$2,316	(\$209)	
	LIABILITY/	CLAIMS FUND			
Beginning Balance October 1, 2014				\$5,464	
Budgeted Revenue				5,634	
FY 2014-15 Available Funds				11,097	
Paid October 2014				(155)	
Paid November 2014				(382)	
Paid December 2014				(523)	
Paid January 2015				(550)	
Paid February 2015				(484)	
Paid March 2015				(607)	
Paid April 2015				(564)	
Paid May 2015				(200)	
Paid June 2015				(546)	
Paid July 2015				(485)	
Balance as of June 30, 2015				\$6,603	

DEBT SERVICE FUND

				YEAR-END		BUDGET VS FORECAST
DEPARTMENT	BUDGET	YEAR TO DATE		FORECAST	VARIANCE	
DEBT SERVICE FUND						
BEGINNING FUND BALANCE	\$2,012	\$	-	\$2,012	\$	-
REVENUES:						
Ad Valorem	214,354		213,739	214,317		(37)
Interest/Transfers/Other	20,842		19,948	20,842		0
TOTAL REVENUES	235,197		233,687	235,160		(37)
EXPENDITURES:						
TOTAL EXPENDITURES	229,908		181,759	226,619		(3,289)
ENDING FUND BALANCE	\$7,300	\$	<u> </u>	\$10,552		\$3,253

NOTES

(Dollars in 000s)

- 1. The General Fund Budget was amended/increased based on Council's approved use of contingency reserve funds by \$129 on December 10, 2014 by CR# 14-2194 (Bridge Steps operational costs), by \$587 on March 25, 2015 by CR#15-0555 (Council election), by \$472 on May 20, 2015 by CR#15-0907 (Council runoff election), by \$62 on June 17 by CR#15-1153 (social media archiving and public information act request software), and by \$2,428 on June 17, 2015 by CR#15-1231 (squad car purchase).
- 2. Sales tax revenue is projected to be \$5,108 above budget due to the improved economy.
- 3. Atmos Energy revenue is projected to be \$1,114 above budget due to a cooler winter which resulted in higher natural gas consumption.
- 4. Other franchise revenues are projected to be \$1,320 above budget primarily due to an increase in AT&T Video franchise fees.
- 5. Interest Earned is projected to be \$700 above budget due to higher interest allocation as a result of an increased General Fund cash balance.
- 6. Intergovernmental revenue is projected to be \$793 above budget due to higher than expected payments from Euless and Irving as part of the DFW Airport revenue sharing agreement.
- 7. Municipal Court revenue is projected to be \$2,705 above budget based on analysis of year end collection revenues of the previous two fiscal years.
- 8. Parking Fine revenues are projected to be \$833 below budget due in part to reduced ticket issuance as a result of increased compliance with the introduction of pay by phone meters.
- 9. Public Library revenues are projected to be \$50 below budget due to an increase in the usage of e-materials. Fines and late fees are not collected on e-materials as they are electronically recalled on the due date.
- 10. Private Disposal Fees are projected to be \$5,056 above budget primarily due to an increase in activity from cash customers and an increase in activity from credit customers due to temporary closure of the Lewisville Landfill as a result of flooding.
- 11. Emergency Ambulance revenue is projected to be \$5,312 below budget due to a reduction in the reimbursement from the State as a result of the increased number of ambulance service providers requesting reimbursement.
- 12. Street Lighting revenue is projected to be \$96 below budget due to a reduction in expenses that are reimbursable by TxDOT.

NOTES

(Dollars in 000s)

- 13. Other Charges for Service revenues are projected to be \$1,674 below budget primarily due to a later than anticipated start date of the Mobile Community Health program and lower than expected fire inspection permits.
- 14. Interfund revenue is projected to be \$8,457 below budget due to deferred transfers from internal City funds and a lower than anticipated Street Rental payment from Water Utilities due to a decline in water revenues.
- 15. Miscellaneous revenues are projected to be \$662 below budget primarily due to lower than expected revenue related to the water/sewer line home warranty program and a reduction in paper and cardboard recycling.
- 16. City Controller's Office is projected to be \$353 below budget due to vacancies.
- 17. Mayor and Council is projected to be \$208 above budget due to unbudgeted salary expenses.
- 18. Sustainable Development and Construction is projected to be \$209 below budget due to vacancies.
- 19. Trinity Watershed Management is projected to be \$202 below budget due to vacancies.
- 20. Aviation revenues are projected to be \$7,141 above budget primarily due to increased terminal concessions and parking as a result of increased business following completion of the Wright Amendment. Expenses are projected to be \$4,431 above budget due to purchase of technology and equipment as well as a capital transfer to address facility needs.
- 21. Convention and Event Services revenues are projected to be \$4,678 above budget primarily due to higher than projected concession revenues resulting from 35 additional events as well as parking fees, higher alcoholic beverage tax receipts, and a contribution from DCVB for deferred maintenance needs. Expenses are projected to be \$4,655 above budget primarily due to expenses for providing food and beverage service for a greater number of events as well as a capital construction transfer to address facility maintenance.
- 22. Sustainable Development and Construction Revenues are projected to be \$2,088 above budget primarily due to an increase in multi-family permits and remodel permits.
- 23. Municipal Radio revenues are projected to be \$151 below budget due to the sale of commercials being less than planned.
- 24. Water Utilities revenues and expenses are both projected to be \$53,969 below budget. Revenues are projected to be under budget as a result of reduced water consumption resulting from increased rainfall. Expenses are projected to be under budget primarily due to a reduction in the transfer to fund capital projects, savings from revenue bond refunding, and salary savings.

NOTES

(Dollars in 000s)

- 25. Express Business Center revenues are projected to be \$233 above budget primarily due to increased handling charges related to auto auctions.
- 26. Risk Management is projected to be \$209 below budget due to vacancies.