

### 2015 JAN 29 PH 2: 12



#### Memorandum

DALLAS, TEXAS

DATE January 30, 2015

Housing Committee Members: Scott Griggs, Vice-Chair, Monica Alonzo, Rick Callahan, Dwaine Caraway, and Philip Kingston

SUBJECT February 2, 2015 - Housing Committee Agenda

We will have a meeting of the Housing Committee on Monday, February 2, 2015, City Hall, 1500 Marilla - Room 6ES, Dallas, Texas, 75201, from 11:00 a.m. - 12:30 p.m. The agenda is as follows:

Approval of January 20, 2015
 Minutes

Carolyn R. Davis Councilmember

2. 2015 Low Income Housing Tax Credit Projects for Dallas Mitchell/O'Donnell (Estimated time 45 minutes)

Carolyn R. Davis, Chair Housing Committee

Housing Committee January 30, 2015 Page 2

c: The Honorable Mayor and Members of the City Council
A.C. Gonzalez, City Manager
Warren M. S. Ernst, City Attorney
Craig D. Kinton, City Auditor
Rosa A. Rios, City Secretary
Daniel F. Solis, Administrative Judge
Ryan S. Evans, First Assistant City Manager
Eric D. Campbell, Assistant City Manager
Jill A. Jordan, P. E., Assistant City Manager
Mark McDaniel, Assistant City Manager
Joey Zapata, Assistant City Manager
Jeanne Chipperfield, Chief Financial Officer
Sana Syed, Public Information Officer
Elsa Cantu, Assistant to the City Manager — Mayor and Council

### Note: A quorum of the Dallas City Council may attend this Council Committee meeting.

A closed executive session may be held if the discussion of any of the above agenda items concerns one of the following:

- 1. Contemplated or pending litigation, or matters where legal advice is requested of the City Attorney. Section 551.071 of the Texas Open Meetings Act.
- 2. The purchase, exchange, lease or value of real property, if the deliberation in an open meeting would have a detrimental effect on the position of the City in negotiations with a third person. Section 551.072 of the Texas Open Meetings Act.
- 3. A contract for a prospective gift or donation to the City, if the deliberation in an open meeting would have a detrimental effect on the position of the City in negotiations with a third person. Section 551.073 of the Texas Open Meetings Act.
- 4. Personnel matters involving the appointment, employment, evaluation, reassignment, duties, discipline or dismissal of a public officer or employee or to hear a complaint against an officer or employee. Section 551.074 of the Texas Open Meetings Act.
- The deployment, or specific occasions for implementation of security personnel or devices. Section 551.076 of the Texas Open Meetings Act.
- Deliberations regarding Economic Development negotiations. Section 551.087 of the Texas Open Meetings Act.

### **Housing Committee**

### Meeting Record January 20, 2015

The Housing Committee meetings are recorded. Agenda materials and audiotapes may be reviewed/copied by contacting the Housing Department, Staff Coordinator at 214-670-3906.

Meeting Date: <u>January 20, 2015</u> Meeting Start time: <u>11: 02 A.M.</u>

Committee Members Present: Carolyn R. Davis (Chair) Scott Griggs (Vice-Chair) Monica Alonzo Rick Callahan Dwaine Caraway Philip Kingston	Staff Present: Bernadette Mitchell-Interim Director/HOU Theresa O' Donnell-Chief Planning Officer/PNV Patrick Inyabri-Interim Asst. Asst./HOU Beverly Davis-Asst. Director/FHO Cobbie Ransom-PNV Robin Bentley-CAO Chris Bower-CAO Jennifer Brissette-CAO Kris Sweckard-Code Rosa Rios-CSO Tyrone McGill-Code Samuel Oviedo-MCC Doris Edmon-HOU Alida Allen-HOU Brian Price-HOU
Other Council Members Present:	
Committee Members Absent:	Other Attendees Eric Williams-Candidate of City Council Jonathan de la Rosa-The Senior Source Lynda Ender-The Senior Source Ellen Rourke-NHA Elizabeth MacWillie-bcWorkshop Kristen Schulz-DAHFH Sherman Roberts-CityWide

**AGENDA:** 

Housing Committee Meeting Called to Order by CM Scott Griggs

Housing Committee
January 20, 2015
Meeting Record – Page 2 of 3

1.	<b>Approval</b>	of	January :	5.	2015	Minutes	of	the	Housing	Committe <u>e</u>
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Presenter(s): Council Member Scott Griggs

Action Taken/Committee Recommendation(s)

Motion made by: CM Philip Kingston	Motion seconded by: CM Monica Alonzo
Item passed unanimously: X	Item passed on a divided vote:
Item failed unanimously:	Item failed on a divided vote:

Follow-up (if necessary):

2. Closed session to receive legal advice from City Attorney on proposed amendments boarding home ordinance (§ 551.071, T.O.M.A.)

Presenter(s): Theresa O' Donnell, Chief Planning Officer/Bernadette Mitchell, Interim

Director

Closed Session: 11:03 a.m. Open Session: 11:37 a.m.

Information Only: X\_

Action Taken/Committee Recommendation(s)

	William William I
Motion made by:	Motion seconded by:
Item passed unanimously:	Item passed on a divided vote:
Item failed unanimously:	Item failed on a divided vote:

Follow-up (if necessary):

3. Proposed Amendments to Boarding Home Facilities Ordinance

Presenter(s): Theresa O' Donnell, Chief Planning Officer/Bernadette Mitchell, Interim Director/Chris Bower, First Assistant City Attorney/Ben Collins, Asst. Director/Connie Reese, Code Compliance

Information Only: \_\_\_

Action Taken/Committee Recommendation(s) Motion to redraft ordinance and move forward to full council.

Motion made by: CM Rick Callahan	Motion seconded by: CM Carolyn R. Davis
Item passed unanimously: X	Item passed on a divided vote:
Item failed unanimously:	Item failed on a divided vote:

Follow-up (if necessary):

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4.	Community Housing Development Organizations (CHDO) and Operating Assistance Grants (OAG) Presenter(s): Theresa O' Donnell, Chief Planning Officer/Bernadette Mitchell, Interim Director				
	Information Only:				
	Action Taken/Committee Recommendation council	on(s) Motion to move forward with Option #1 to full			
	Mation woods by OM Construct D. Davis	Resting and add by Oth Diets Callaban			
	Motion made by: CM Carolyn R. Davis  Item passed unanimously:	Motion seconded by: CM Rick Callahan   Item passed on a divided vote; X			
	Item failed unanimously:	Item failed on a divided vote:			
		tterr railed on a divided vote.			
	Follow-up (if necessary):				
5.	Single Family Notice of Funding Avail Presenter(s): Theresa O' Donnell, Chief F Director	ability (NOFA) Planning Officer/Bernadette Mitchell, Interim			
	Information Only:				
	Action Taken/Committee Recommendation	on(s) Motion to move forward to full council			
	Motion made by: Carolyn R. Davis	Motion seconded by: Rick Callahan			
	Item passed unanimously: X	Item passed on a divided vote:			
	Item failed unanimously:	Item failed on a divided vote:			
•	Follow-up (if necessary):				
6.	Upcoming Agenda Items Housing Items Only				
	a. Hatcher Gardens Contr	act Extension			
	Information Only				
	Information Only:				
	Action Taken/Committee Recommendation	on(s) Motion to move forward to full Council			
	Motion made by: CM Carolyn R. Davis	Motion seconded by: CM Rick Callahan			
	Item passed unanimously: X	Item passed on a divided vote:			
	Item failed unanimously:	Item failed on a divided vote:			
	Follow-up (if necessary):				
	Meeting Adjourned by CM Scott Grigo	<u> 38</u>			
	Meeting Adjourned: 12:36	P.M.			
	Approved By:				

#### Memorandum



DATE January 30, 2015

Housing Committee Members: Carolyn R. Davis, Chair, Scott Griggs, Vice-Chair, Monica Alonzo, Rick Callahan, Dwaine Caraway, and Philip Kingston

SUBJECT 2015 Low Income Housing Tax Credit Projects for Dallas

On Monday, February 2, 2015, you will be briefed on 2015 Low Income Housing Tax Credit Projects for Dallas. A copy of the briefing is attached.

Please let me know if you have any questions.

Theresa O'Donnell
Chief Planning Officer

c: The Honorable Mayor and Members of the City Council
A. C. Gonzalez, City Manager
Rosa A. Rios, City Secretary
Warren M.S. Ernst, City Attorney
Craig Kinton, City Auditor
Daniel F. Solis, Administrative Judge
Ryan S. Evans, First Assistant City Manager
Eric D. Campbell, Assistant City Manager
Jill A. Jordan, P. E., Assistant City Manager
Mark McDaniel, Assistant City Manager
Joey Zapata, Assistant City Manager
Jeanne Chipperfield, Chief Financial Officer
Sana Syed, Public Information Officer
Elsa Cantu, Assistant to the City Manager – Mayor and Council

# 2015 Low Income Housing Tax Credit Projects for Dallas

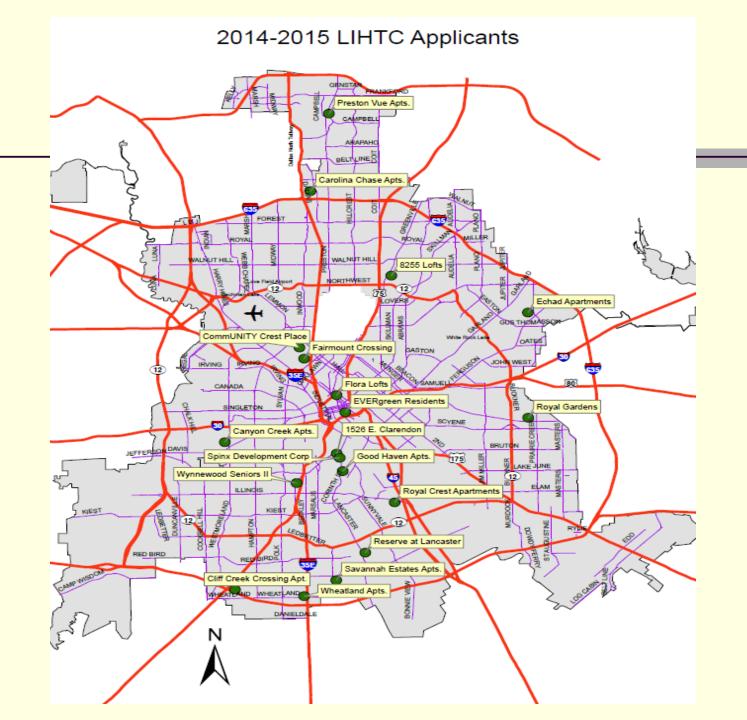
A Briefing To The Housing Committee

Housing/Community Services Department February 2, 2015



### Purpose

- □ Provide information on applications for the 2015 Low Income Housing Tax Credit (LIHTC) Program
- Provide Housing Committee recommendations for the 9% and 4% LIHTC applications



# 9% LIHTC Applications Submitted to City of Dallas for 2015

Council District	Project Name/Developer	Address	# of Units	Unit Types	Request for Funding
11	Carolina Chase Apts. Center for Housing Resources	5351 Peterson Lane	200	Families	\$2,000,000
12	Preston Vue Apts. Zenstar/Pinnacle	SE Preston Rd./ McCallum Blvd.	80	Families	\$1,500,000
14	Flora Lofts Greenarc Corp.	2121 Flora Street	48	Families	\$2,000,000
				Total	\$5,500,000
AT RISK CA	ATEGORY				
1	Wynnewood Seniors II Central Dallas CDC & BOA CDC	1805 S. Zang	140	Elderly	Requested debt forgiveness of \$425,000
4	Royal Crest Apts. Ruel Hamilton	3540 Wilhurt	168	Families	\$168,000
				Total	\$168,000

# 4% LIHTC Applications Submitted to City of Dallas for 2015

Council District	Project Name/Developer	Address	# of Units	Unit Types	Request for Funding
2	CommUNITY Crest Place Deaf Action Center	3115 Crestview	100	PSH	\$2,640,720
2	EVERgreen Residents John Greenan	1701 Canton	158	PSH	\$5,500,000
2	Fairmont Crossing Dallas Housing Authority	2741 Hawthorne	366	Families	WITHDREW
3	Canyon Creek Apts. Alan McDonald/Brandon Bolin	Pinnacle Park Blvd.	225	Families	\$3,000,000
3	Savannah Estates Apts. NRP Group	Houston School Rd/ Camp Wisdom	225	Families	Non-responsive for LIHTC
4	Gateway on Clarendon Matthews Southwest	1526 E. Clarendon	139	Families	\$3,000,000
4	Good Haven Apts. Ruel Hamilton	1000 S. Corinth	324	Families	\$4,255,303
4	Sphinx Development Corp. Jay Oji	301 S. Corinth	154	Families	\$4,522,500

# 4% LIHTC Applications Submitted to City of Dallas for 2015 (continued)

Council District	Project Name/Developer	Address	# of Units	Unit Types	Request for Funding
7	Royal Gardens Builders of Hope CDC	8700 Military Pkwy.	197	Families	\$2,200,000
8	Cliff Creek Crossing Apt. NRP	7500 Cliff Creek	296	Families	\$1,650,000
8	Reserve at Lancaster Chris Applequist	5600 S. Lancaster	240	Families	\$5,961,121
8	Wheatland Apts. NRP	NW I-35/Wheatland	296	Families	\$1,600,000
9	Echad Apts. Dominium	2620 Ruidosa Ave.	202	Elderly	\$0
13	8255 Lofts DMA Development	8255 Park Lane	246	Families	\$3,000,000
				Total	\$37,329,644

## NOFA Process for LIHTC Projects

- October 21, 2014, NOFA was issued
  - Provided to all known developers
  - Posted on City of Dallas website
- October 28, 2014, NOFA question and answer session was held with any interested parties
- December 1, 2014, NOFA applications were due
- January 2015, NOFA Review Committee to underwrite proposals

### NOFA Review Committee

- A committee was organized to review key elements for tax credit applications
  - Housing/Community Services
  - Economic Development
  - Sustainable Development & Construction
  - Planning & Neighborhood Vitality
  - The Real Estate Council
  - BOK Financial

## Carolina Chase Apartments 5351 Peterson Ln.

### Description

- New construction of 200 multifamily units for families
  - Replacing 168 units built in 1971
- 56 one-bedroom; 120 two-bedroom; 24 three-bedroom
- 130 affordable units; 70 market rate units (35%)
- Four story building with ground level parking
- Applicant Center for Housing Resources, Carolina Chase, LP
- Developer/Partners Carolina Chase Apts, Inc.
  - Terri L. Anderson

- New Construction & Mixed-Income
- Project does not conform to the desired planned development for the area
- Lack of connectivity
- Concentration of rental units is 99%
- Developer submitted applications for 9% and 4% consideration but preference was for the 9% LIHTC

### Carolina Chase Apartments Sources & Uses

### **SOURCES**

HUD 221(d)4	\$17,500,000
HTC Syndication Proceeds	\$13,768,623
Deferred Developer Fee	\$ 3,024,144
City Funds	\$ 2,000,000
Total Sources	\$36,292,767

### <u>USES</u>

Acquisition	\$ 4,500,000
Construction Costs	\$21,668,617
Indirect Construction Costs	\$ 4,363,265
Developer Fee	\$ 3,257,852
Financing Costs	\$ 2,503,033
Total Uses	\$36,292,767

Notes: Total cost per unit \$181,464

### Preston Vue Preston Road & McCallum Blvd.

### Description

- New construction of 80 multifamily units for families
- 22 one-bedroom; 40 two-bedroom; 18 three-bedroom
- 72 affordable units; 8 market rate units (10%)
- Four story building with ground level parking
- Applicant Preston Vue, LLC
- Developer/Partners Zenstar Development, LLC
  - Mitchell M. Friedman

- New Construction & Mixed-Income
- Property currently zoned commercial and surrounded by businesses
- Lack of connectivity and traffic concerns

## Preston Vue Apartments Sources & Uses

### **SOURCES**

Conventional Loan	\$ 1,750,000
HTC Syndication Proceeds	\$11,346,065
City Funds	\$ 1,500,000
Deferred Developer Fee	<b>\$</b> 714,217
Total Sources	\$15,310,282

### <u>USES</u>

Acquisition	\$ 1,025,000
Hard Construction Costs	\$ 9,678,575
Indirect Construction Costs	\$ 1,630,855
Financing Costs	\$ 829,482
Developer Fee	\$ 1,767,236
Reserves	\$ 379,134
Total Uses	\$15,310,282

Notes: Total cost per unit \$191,379

### Flora Lofts 2121 Flora Street

### Description

- New construction of 48 multifamily units for families
- 7 Studio; 24 one-bedroom; 12 two-bedroom; 3 three-bedroom; 2 four-bedroom, on floors 2-5
- 39 affordable units; 9 market rate units (18%)
- 28-story building with underground level parking
- Applicant Flora Street Lofts, Ltd.
- Developer/Partners Flora Street Lofts, Ltd., 2121 Flora, LLC
  - Graham Greene

- New Construction & Mixed-Income
- Transit Oriented Development within Master Planned Area
- Concentration of rental units is 100%

## Flora Street Lofts Sources & Uses

SOU	RC	ES
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Conventional Loan	\$ 5,400,000
City Funds	\$ 2,000,000
HTC Syndication Proceeds	\$ 4,767,811
Developer Equity	\$ 1,500,000
Deferred Developer Fee	<u>\$ 83,562</u>
Total Sources	\$13,751,373

### <u>USES</u>

<u> </u>	
Acquisition	\$ 700,000
Hard Construction Costs	\$10,472,291
Indirect Construction Costs	\$ 627,104
Developer Fee	\$ 940,000
Financing Costs	\$ 672,652
Reserves	\$ 339,326
Total Uses	\$13,751,373

Note: Total cost per unit \$286,534

## Wynnewood Senior Housing II, Phase III 1805 South Zang Blvd.

### Description

- New construction of 140 multifamily units for seniors
- 107 one-bedroom and 33 two-bedroom units (1 unit for property manager)
- 140 affordable units
- Phase III of overall redevelopment
- Applicant Wynnewood Senior Housing II, LP
- Developer/Partners Central Dallas Community Development Corporation (CDC), G.P. & Banc of America CDC, Special Limited Partner
  - John Greenan
  - Brian L. Roop

- New Construction within Master Planned Area
- Lack of connectivity
- Developer will provide up to \$1,750,000 to allow project to be supported
- Requested forgiveness of existing loan of \$425,000

## Wynnewood Senior Housing II, Phase III Sources and Uses

### **SOURCES**

Conventional Loan	\$ 9,581,593
City Forgiveness of Debt	\$ 425,000
Tax Credit Equity	\$ 8,527,909
HFC - City Loan	\$ 1,750,000
Total Sources	\$20,284,502

### **USES**

<del></del>	
Land Acquisition	\$ 1,430,000
Construction Costs	\$12,606,855
Soft Costs	\$ 753,500
Developer Fees	\$ 1,977,821
Financing Costs	\$ 2,496,805
Other Soft Costs	\$ 242,638
Reserves	<u>\$ 776,883</u>
Total Uses	\$20,284,502

Notes: Total cost per unit \$144,889

## Royal Crest Apts. 3540 Wilhurt Ave.

### Description

- Rehabilitation of 168 multifamily units for families
- 16 one-bedroom; 120 two-bedroom; 32 three-bedroom
- 168 affordable units
- Twelve 2-story buildings with ground level parking
- **Applicant** Amerisouth Realty Group
- Developer/Partners Amerisouth Realty Group, Texas Royal Crest, LP
  - Ruel Hamilton

- Current buildings are 45 years old
- Rehabilitation per unit approximately \$60,000
- Lack of connectivity
- Developer will provide up to \$2,520,000 to allow project to be supported
- Requested amount from City of Dallas is \$168,000
- Concentration of rental units is 64%

## Royal Crest Apartments Sources and Uses

### **SOURCES**

City Funds	\$ 2,520,000
HTC Syndication Proceeds	\$18,546,810
Construction Loan	\$ 2,505,196
Total Sources	\$23,572,006

### <u>USES</u>

Acquisition	\$ 4,000,000
Construction Costs	\$10,080,880
Indirect Costs	\$ 1,345,030
Gen Require, overhead & profit	\$ 2,334,408
Developer Fee	\$ 2,762,343
Financing Costs	\$ 2,271,087
Reserves	<b>\$</b> 778,258
Total Uses	\$23,572,006

Note: Total cost per unit \$140,310

## CommUNITY Crest Place, DAC 5218 Cedar Springs

### Description

- New construction of 100 multifamily units for hearing impaired families
- 16 Studio; 47 one-bedroom; 32 two-bedroom and 5 three bedroom units
- 85 affordable units; 15 market rate units (15%)
- Four story building with ground level parking
- Applicant Unicom Crest Development, L.P.
- Developer/Partners Deaf Action Center, Carleton Residential Properties, Ltd.

- Permanent Supportive Housing and Transit Oriented Development
- New Construction & Mixed-Income
- Concentration of rental units is 77%
- Plan to use Dallas Housing Finance Corporation for bond issuance

# Community Crest Place, DAC Sources and Uses

### **SOURCES**

City Funds	\$ 2,640,720
HTC Syndication Proceeds	\$ 4,286,461
Conventional Loan	\$ 6,700,000
Hillcrest Foundation Grants	\$ 100,000
Total Sources	\$13,627,281

### **USES**

Hard Construction Costs	\$ 8,140,100
Soft Costs	\$ 890,700
Gen Require, overhead/profit	\$ 1,085,000
Developer Fee	\$ 1,640,000
Financing Costs	\$ 1,381,950
Reserves	\$ 489,531
Total Uses	\$ 13,627,281

Notes: Total cost per unit \$136,272

# Evergreen 1701 Canton

### Description

- New construction of 158 permanent supportive housing units for homeless families
- 8 one-bedroom; 70 two-bedroom; 60 three bedroom units; and 20 four-bedroom.
- 150 affordable units; 8 market rate units (5%)
- Six story building with ground level parking
- Applicant Evergreen Residential, Ltd.
- Developer/Partners Evergreen Residential, Ltd.,
   GREENarc Corporation, Texas Educational Opportunity Fund
  - Buddy Jordan
  - Graham Greene
  - John Greenan

- Permanent Supportive Housing and Transit Oriented Development
- New Construction & Mixed-Income
- Prior commitment from City of Dallas for acquisition of site for \$1,695,000 which has not been completed
- Concentration of rental units is 90%.
- Request for City of Dallas to own or partner on the project
- Not ready for City of Dallas commitment

# Evergreen Sources and Uses

### **SOURCES**

Conventional Loan	\$ 9,217,279
City Funds	\$ 5,505,856
HTC Syndication Proceeds	\$19,000,000
Equity	\$ 1,000,000
Total Sources	\$34,723,135

### **USES**

<u>00L0</u>	
Acquisition	\$ 2,600,000
Hard Construction Costs	\$17,454,000
Off-site	\$ 944,672
Indirect Construction Costs	\$ 4,401,155
Developer Fees	\$ 3,674,744
Financing Costs/Interest	\$ 3,674,744
Reserves	\$ 1,973,820
Total Uses	\$34,723,135

Notes: Total cost per unit is \$219,767

# Canyon Creek Apartments SE Side of Falls Bluff Drive

### Description

- New construction of 156 multifamily units for families
- 89 one-bedroom units; 53 two-bedroom units; and 14 three bedroom units
- 156 affordable units
- Four story building with ground level parking
- Applicant Ground Floor Development
- Developer/Partners Ground Floor Development
  - Alan McDonald
  - Brandon Bolin

- New Construction
- Project located in area with a concentration of LIHTC units
- Lack of connectivity
- Not ready for City of Dallas commitment

# Canyon Creek Apartments Sources and Uses

### **SOURCES**

Conventional Loan	\$ 21,775,200
City Funds	\$ 3,000,000
Tax Credit Equity	\$ 11,888,311
Deferred Developer Fee	\$ 826,937
Total Sources	\$ 37,490,448

### **USES**

Acquisition	\$ 3,061,000
Construction Costs	\$24,495,166
Soft Costs	\$ 130,000
Developer Fee	\$ 4,199,334
Financing Costs	\$ 3,427,561
Reserves	<u>\$ 2,177,387</u>
Total Uses	\$37,490,448

Note: Total cost per unit \$240,323

## Gateway on Clarendon 1526 E. Clarendon

### Description

- New construction of 139 multifamily units for families
- 40 one-bedroom; 52 two-bedroom; and 47 three bedroom units
- 125 affordable units; 14 market rate units (10%)
- Four story building with ground level parking
- Applicant Family Gateway, Inc. and Matthews Affordable Income Development, LLC
- Developer/Partners Matthews Affordable Income Development, LLC
  - Cathy Packard
  - Scott Galbraith

- Transit Oriented Development, New Construction, & Mixed-Income
- Project has financing commitments
- Plan to use Dallas Housing Finance Corporation for bond issuance

# Gateway on Clarendon Sources and Uses

City Funds	\$ 3,000,000
HTC Syndication Proceeds	\$ 4,000,000
Conventional Loan	\$12,500,000
Deferred Developer Fee	\$ 1,785,782
TOD/TIF	\$ 415,000
Family Gateway Contribution	\$ 350,000
DWU Rebate	<u>\$ 50,000</u>
Total Sources	\$22,100,782

### <u>USES</u>

<u>0020</u>	
Acquisition	\$ 801,357
Hard Construction Costs	\$12,492,923
Gen Require, overhead/profit	\$ 1,646,444
Soft Costs	\$ 2,036,058
Developer Fee	\$ 2,375,000
Financing Costs	\$ 1,765,000
Reserves	\$ 984,000
Total Uses	\$22,100,782

Note: Total cost per unit is \$158,998

## Good Haven Apartments 1000 S. Corinth Street

### Description

- Rehabilitation of 324 multifamily units for families
- 240 two-bedroom; and 84 three bedroom units
- 324 affordable units
- Multiple two story buildings with ground level parking
- Applicant Texas Good Haven L.P.
- Developer/Partners Amerisouth Realty
  - Ruel Hamilton

- Transit Oriented Development
- Current buildings are 60 years old
- Rehabilitation per unit approximately \$72,639
- Concentration of rental units is 58%
- Not ready for City of Dallas commitment

# Good Haven Apartments Sources and Uses

### **SOURCES**

City Funds	\$ 4,255,303
HTC Syndication Proceeds	\$15,196,422
Construction Loan	\$21,918,200
Deferred Developer Fee	\$ 2,292,819
Total Sources	\$43,662,744

### **USES**

<u> </u>	
Acquisition	\$ 4,250,000
Construction Costs	\$23,534,972
Indirect Costs	\$ 1,691,575
Gen Require, overhead & profit	\$ 5,110,793
Developer Fee	\$ 4,585,638
Financing Costs	\$ 2,591,259
Reserves	\$ 1,898,507
Total Uses	\$43,662,744

Note: Total cost per unit is \$134,347

# Sphinx at Fiji Lofts 301 S. Corinth

### Description

- New construction of 154 multifamily units for families
- 40 one-bedroom; and 114 two-bedroom units
- 154 affordable units
- Two four story buildings with ground level parking
- Applicant Sphinx Development Corporation
- Developer/Partners Sphinx Development Corporation
  - Jay Oji
  - Joseph Agumadu

- Transit Oriented Development & New Construction
- Not ready for City of Dallas commitment

# Sphinx Development Corp. Sources and Uses

### **SOURCES**

Conventional Loan	\$16,740,000
HTC Syndication Proceeds	\$11,151,951
City Funds	\$ 1,522,500
City Section 108 Funds	\$ 3,000,000
Deferred Developer Fee	\$ 323,598
Total Sources	\$32,738,049

### **USES**

<u>0000</u>	
Acquisition	\$ 1,582,000
Construction Costs	\$22,772,076
Indirect Costs	\$ 1,214,900
Soft Costs	\$ 38,250
Developer Fee	\$ 3,661,474
Financing Costs	\$ 2,279,834
Reserves	<u>\$ 1,189,515</u>
Total Uses	\$32,738,049

Note: Total cost per unit is \$212,585

## Royal Gardens 8700 Military Parkway

### Description

- New construction of 197 multifamily units for families
- 8 one-bedroom; 70 two-bedroom; 60 three bedroom units; and 20 four-bedroom
- 155 affordable units; 42 market rate units (21%)
- Multiple buildings with ground level parking
- Applicant Dallas Royal Gardens, LLC
- Developer/Partners Builders of Hope CDC, Dallas Royal Gardens, LLC, Winterberry Development, LLC
  - Norman Henry
  - Noorallah Jooma

- New Construction & Mixed-Income
- Lack of connectivity
- Not ready for City of Dallas commitment

# Royal Gardens Sources and Uses

### **SOURCES**

City Funds	\$ 2,200,000
Conventional Loan	\$13,003,994
HTC Syndication Proceeds	\$ 7,787,408
Deferred Developer Fee	\$ 877,884
Private Grant	\$ 800,000
Developer Equity	\$ 400,000
Total Sources	\$25,069,286

#### **USES**

<u>0020</u>	
Acquisition	\$ 848,000
Hard Construction Costs	\$15,557,786
Soft Costs	\$ 1,152,000
Gen Require, overhead/profit	\$ 1,999,000
Developer Fee	\$ 3,060,000
Financing Costs	\$ 1,849,167
Reserves	\$ 603,333
Total Uses	\$25,069,286

Note: Total cost per unit is \$127,255

# Cliff Creek Crossing 7500 Cliff Creek Crossing

### Description

- New construction of 296 multifamily units for families
- 12 one-bedroom; 114 two-bedroom; 154 three bedroom units; and 16 four-bedroom
- 296 affordable units
- Three story building with ground level parking
- Applicant Cliff Creek Crossing Apartments, Ltd
- Developer/Partners The NRP Group
  - Debra Guerrero

- New Construction
- Lack of connectivity
- Concentration of rental units is 70%
- Not ready for City of Dallas commitment

# Cliff Creek Crossing Sources and Uses

### **SOURCES**

Permanent Loan	\$	19,750,000
City Funds	\$	1,650,000
HTC Syndication Proceeds	\$	14,006,780
Deferred Developer Fee	<u>\$</u>	2,842,742
Total Sources	\$	38,249,522

#### **USES**

Acquisition	\$	2,346,000
Construction Costs	\$ 2	24,619,800
Indirect Fees	\$	1,130,900
Developer Fee	\$	4,253,000
Financing Costs	\$	4,304,645
Reserves/FFE/Soft Cost Contingency	\$	1,595,177
Total Uses	\$ 3	38,249,522

Notes: Total cost per unit is \$129,221

# Reserve at Lancaster 5600 S. Lancaster

### Description

- New construction of 240 multifamily units for families
- 48 one-bedroom; 120 two-bedroom; and 72 three bedroom units
- 240 affordable units
- Three story building with ground level parking
- Applicant Miller Valentine Group
- Developer/Partners MV Residential Development, LLC
  - Chris Applequist

- Transit Oriented Development and New Construction
- Infrastructure concerns
- Concentration of rental units is 68%
- Not ready for City of Dallas commitment

# Reserve at Lancaster Sources and Uses

### **SOURCES**

Permanent Loan	\$14,500,000
Tax Credit Equity	\$12,616,837
City Loan Funds	\$ 5,961,121
Deferred Developer Fee	<b>\$</b> 1,985,700
Total Sources	\$35,063,658

### **USES**

Acquisition	\$ 500,000
Construction Costs	\$25,624,500
Indirect Construction Costs	\$ 1,211,050
Developer Fee	\$ 3,971,400
Financing Costs	\$ 3,756,708
Total Uses	\$35,063,658

Note: Total cost per unit is \$146,099

# Wheatland Apartments I35 and Wheatland Road

### Description

- New construction of 296 multifamily units for families
- 12 one-bedroom; 114 two-bedroom; 154 three bedroom units; and 16 four-bedroom
- 296 affordable units
- Three story building with ground level parking
- Applicant Wheatland Apartments, Ltd.
- Developer/Partners The NRP Group
  - Debra Guerrero

- New Construction
- Lack of connectivity
- Concentration of rental units is 64%
- Not ready for City of Dallas commitment

# Wheatland Apartments Sources and Uses

### **SOURCES**

Permanent Loan	\$ 19,750,000
City Funds	\$ 1,600,000
HTC Syndication Proceeds	\$ 14,006,780
Deferred Developer Fee	\$ 2,833,642
Total Sources	\$ 38,190,422

#### **USES**

Acquisition	\$	2,286,900
Construction Costs	\$ 2	24,619,800
Indirect Fees	\$	1,130,900
Developer Fee	\$	4,253,000
Financing Costs	\$	4,304,645
Reserves/FFE/Soft Cost Contingency	\$	1,595,177
Total Uses	\$ 3	38,190,422

Notes: Total cost per unit is \$129,022

# Echad Apartments 2620 Ruidosa Ave.

### Description

- Rehabilitation of 202 multifamily units for elderly families
- 20 Efficiency; 180 one-bedroom; and 2 two-bedroom units
- 200 affordable units; 2 market rate units (0%)
- Multiple three story buildings with ground level parking
- Applicant Dominium
- Developer/Partners Dominium and Dallas Leased Housing Associates IV, LLLP
  - Owen Metz

- Current building is 31 years old
- Rehabilitation per unit approximately \$30,966
- Project within stable community of senior living
- Will preserve current housing voucher program
- Plan to use Dallas Housing Finance Corporation for bond issuance

# Echad Apartments Sources and Uses

### **SOURCES**

1st Mortgage Debt	\$12,890,000
Tax Credit Equity	\$ 7,067,620
Deferred Developer Fee	\$ 660,229
Assumption of Existing Reserves	\$ 304,438
Total Sources	\$20,922,287

### <u>USES</u>

Acquisition	\$	9,604,437
Construction Costs	\$	6,255,202
Professional Services	\$	621,250
Financing Costs	\$	795,791
Developer Fee	\$	2,309,294
Construction Interest & Reserves	\$	1,336,313
Total Uses	\$2	20,922,287

Notes: Total cost per unit is \$103,576

### 8255 Lofts 8255 Park Lane

### Description

- New construction of 246 multifamily units for families
- 149 one-bedroom; 81 two-bedroom and 16 three bedroom units
- 233 affordable units; 13 market rate units (5%)
- Two story building with ground level parking
- Applicant DMA Development Company, LLC
- Developer/Partners DMA Development Company, LLC, Carleton Residential Properties, Ltd.
  - Diana McIver

- Transit Oriented Development and New Construction
- Concentration of rental units is 87%
- Not ready for City of Dallas commitment

# 8255 Lofts Sources and Uses

### **SOURCES**

Conventional Loan	\$19,300,000
HTC Syndication Proceeds	\$14,274,804
City Section 108 Loan	\$ 2,500,000
City Funds	\$ 3,000,000
Dallas Public Library Sources	\$ 8,179,533
HUD Grant	\$ 605,151
Deferred Developer Fee	<b>\$ 1,262,322</b>
Total Sources	\$49,121,810

### <u>USES</u>

Acquisition	\$ 6,190,333
Hard Construction Costs	\$25,747,868
Indirect Construction Costs	\$ 2,195,000
Gen Require, overhead/profit	\$ 4,966,264
Developer Fee	\$ 4,595,393
Financing Costs	\$ 3,447,480
Reserves	<u>\$ 1,979,472</u>
Total Uses	\$49,121,810

Notes: Total cost per unit is \$199,682

## Review of Projects

- Developments that met most of the City's priorities, criteria for sound project development, and maximum benefit
- Financial feasibility and funding requested
- Project readiness
  - Shovel Ready

## Recommendations for Support

Council District	Project Name/Developer	Address	# of Units	Unit Types	Recommended Funding
2	CommUNITY Crest Place Deaf Action Center	3115 Crestview	100	PSH	\$2,640,720 Bond Funds
4	Gateway on Clarendon Matthews Southwest	1526 E. Clarendon	139	Families	\$3,000,000 Bond and Federal Funds
14	Flora Lofts Greenarc Corp.	2121 Flora Street	48	Families	\$2,000,000 Federal Funds
1	Wynnewood Seniors II Central Dallas CDC & BOA CDC	1805 S. Zang	140	Elderly	Requested debt forgiveness of \$425,000 and HFC pass through of \$1,750,000
9	Echad Apts. Dominium	2620 Ruidosa Ave.	202	Elderly	\$0
4	Royal Crest Apts. Ruel Hamilton	3540 Wilhurt	168	Families	\$168,000 and HFC pass through of \$2,520,000

## Next Steps

- □ February 25, 2015 City Council approval of recommended tax credit applications to TDHCA
- February 26, 2015 City provides Council resolutions to tax credit applicants and directly to TDHCA
- February 27, 2015 Developers for 9% LIHTC program present full application to TDHCA
- March 2015 thru May 2015- Developers for 4% LIHTC program will proceed with financing commitments and submission to TDHCA for tax credits
- □ July 31, 2015 TDHCA Board will decide on final 9% LIHTC awards