

Business Development & Procurement Services

Neighborhood LINK

Your link to doing business with the City of Dallas



Neighborhood LINK Concept

- Providing easier access to the City's procurement process in neighborhood locations
- Business Assistance Centers will serve as a neighborhood locale for one-on-one assistance
- The City's ResourceLINK Team, business development and procurement outreach specialists will be available at Neighborhood LINK locations several times each month
- Vendors will not have to come downtown just to access City staff
- Thanks to the Dallas Black Chamber of Commerce' feedback and suggestion for the concept of Neighborhood LINK

Neighborhood LINK

Will provide local access to:

- Online vendor registration
- Upcoming procurement opportunities
- Bidding process
- Minority certification
- Insurance and bonding information
- Workshops, seminars and roundtables on “City’s Procurement Process”
- This partnership with the BAC’s will leverage current economic development by connecting vendors with opportunities

Why A New Initiative

- Based on vendor feedback, the ResourceLINK Team programs have been successful, but vendors acknowledge that it can be cumbersome and/or intimidating to come to City Hall
- During the last fiscal year, the RLT held 45 events to promote business initiatives
- Neighborhood Link will expand the reach of the ResourceLINK Team to even more vendors

Neighborhood LINK locations

- BAC # 1 - 351 W. Jefferson blvd., Suite 210
- BAC #2 - 4907 Spring Avenue
- BAC #3 - 4622 Maple, suite 207
- BAC #4 - 351 W. Jefferson Blvd, Suite 800
- BAC #5 - 1201 W. Camp Wisdom
- BAC #6 - 1327 North Peak
- BAC #7 - 1409 South Lamar, Loft 414

Neighborhood LINK Calendar

- **BAC #1 – Wednesday 4-5pm** (1st Wednesday of the month , adjust as need arises)
- **BAC#2 - Monday 1 - 3:30 p.m.** (2nd Monday of the month, adjust as need arises)
- **BAC #3 – Tuesday 8:30 - 9:30am** (2nd Tuesday of the month, adjust as need arises)
- **BAC #4 - Thursday 4 - 5pm** (1st Thursday of the month, adjust as need arises)
- **BAC#5 - Wednesday 10 - 1:30 p.m.** (3rd Wednesday of the month, adjust as need arises)
- **BAC #6 - Fri. 9 - 10 a.m.** (1st Friday of the month, adjust as need arises)
- **BAC #7 (does not have walk in traffic)**

Success of Neighborhood Link

- The following will be tracked to measure the success of Neighborhood LINK:
 - Traffic of vendors
 - Registration and certification
 - One-on-one meetings
 - Bids submission
 - Prime and/or sub-contractor awards
 - Vendor surveys

Next Steps

- Promote Neighborhood LINK through the following marketing efforts:
 - E-mails to vendors and chambers of commerce
 - Brochures
 - City of Dallas website
 - ResourceLINK Team
- Monitor success of Neighborhood LINK